

# **Purchases Report**

November 2023

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### Important notes:

As of November 2016, unless explicitly specified otherwise, RTA uses 3-month moving average for reporting on inventory (including historical data), hence, affecting calculated values of purchases and Inventory-to-Sales Ratio. In this way, any exaggerations that might be manifest in monthly purchases data, due to regular inventory counts by members, are not emphasized.

Highlighted areas in the graphs represent time of recessions.

Explanation about how to read box plots and histograms can be found in the Appendix section.

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Disclaimer: The data and report presented herein are based solely on RTA member monthly reports on production and inventory. Occasionally, members send corrections to previously submitted data. If and when these corrections are received they are incorporated at that time. Users of this report should note while all care is taken to accurately compile the data submitted by member companies, that no warranty is made as to the accuracy of any RTA member reports.

### **Highlights**

In November, the twelve months rolling total of purchases was higher than last year and an upward trend seems to be developing. The twelve months rolling total of production continued an upward trend. Analysis of the monthly data showed production was significantly above expectation while purchases were at their seasonal median.

# **Long-Term Trends**

Production increased at a 27% annual rate.

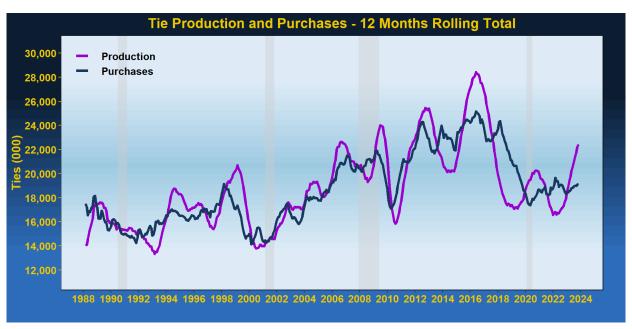
Purchases rose at a 3.6% annual rate.

Inventory's 12 month moving average (12MMA) expanded by 14.4% from a year ago levels. Inventory-to-Sales Ratio's 12MMA grew from 0.69 to 0.79.

### **Table of Annual Observations**

Production and Purchases are 12 months rolling totals, Inventory and ISR are 12MMA

Date	Production	Purchases	Inventory	ISR
November 2022	17,652	18,483	13,153	0.69
November 2023	22,420	19,145	15,045	0.79







# **Analysis of Quarterly Data**

Production in Q3 expanded by 3.8% from last quarter and increased by 25.1% from a year ago.

For the same intervals, purchases decreased by 5.8% and grew by 3.5% respectively.

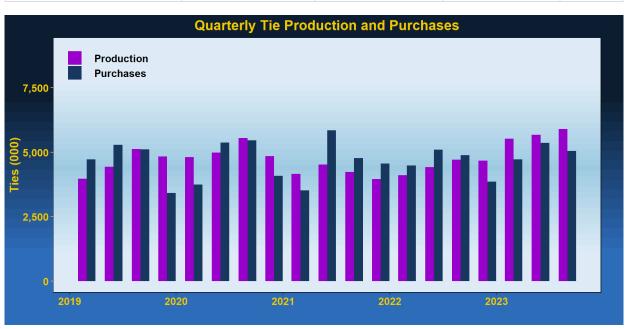
Inventory's 3MMA grew by 5.8% from last quarter and grew by 22% from a year ago levels.

From Q2 2023 to Q3 2023, the 3MMA of Inventory-to-Sales Ratio grew from 0.78 to 0.8. One year ago, the ratio was 0.67.

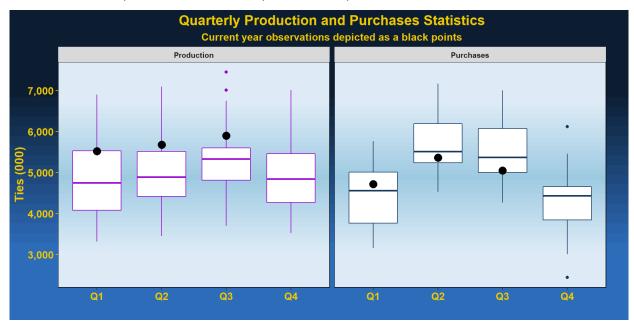
**Table of Quarterly Observations** 

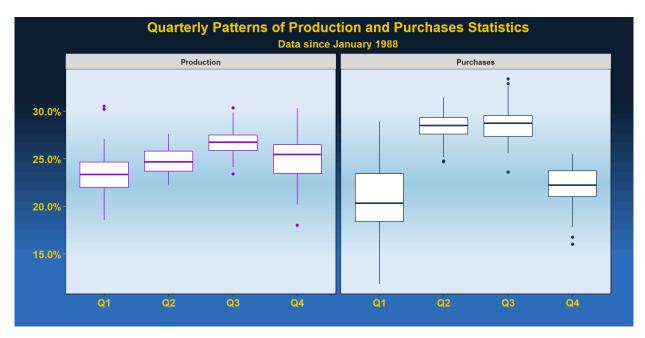
Production and Purchases Quarterly Sum, Inventory and ISR - 3MMA

Date	Production	Purchases	Inventory	ISR
September 2022	4,713	4,878	12,699	0.67
June 2023	5,678	5,360	14,643	0.78
September 2023	5,896	5,047	15,492	0.80



Quarterly pattern of production and purchases uses data from January 2000. The top graph shows data analysis within each quarter. It shows the median, upper quartile and lower quartile boundary (a more detailed explanation is available in the Appendix section). It also displays what the production and purchases were in each quarter of reporting year represented by black points in relation to quarterly statistical values. The second graph shows the contribution of each quarter to the total annual production and purchases.





# **Analysis of Monthly Data**

Production dropped by 6.6% from last month and grew by 13.4% from a year ago.

For the same time intervals, purchases dwindled by 6.1% and advanced by 4.2% respectively.

Inventory levels expanded by 2.9% from last month and grew by 24.9% from a year ago levels.

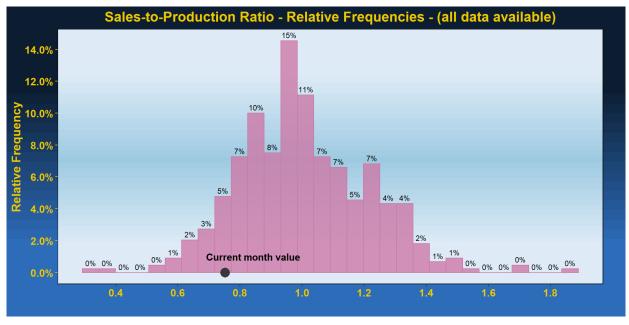
From month ago, the Inventory-to-Sales Ratio expanded from 0.84 to 0.86 and from year ago the ratio expanded from 0.71.

**Table of Monthly Observations** 

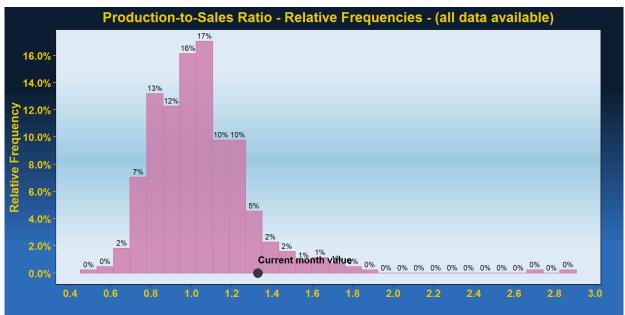
Date	Production	Purchases	Inventory	ISR
November 2022	1,625	1,329	13,170	0.71
October 2023	1,971	1,475	15,988	0.84
November 2023	1,842	1,385	16,445	0.86

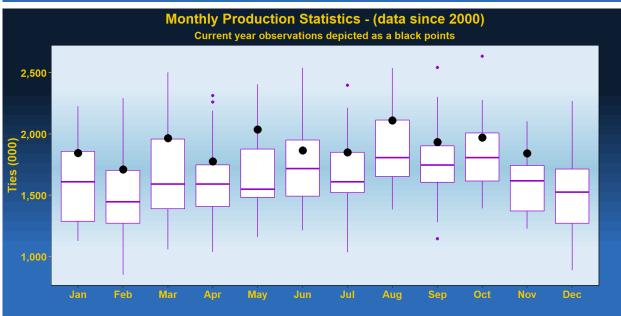


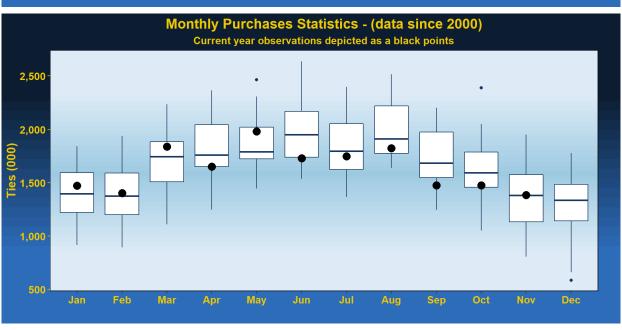
Sales-to-Production Ratio shows the replenishment/diminishment of inventory. Ratio above one signals diminishment and ratio below one replenishment of inventory stock.

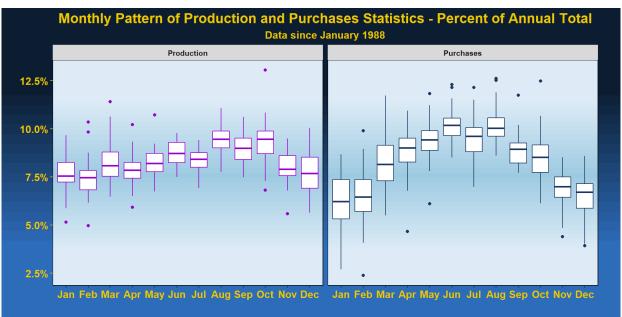


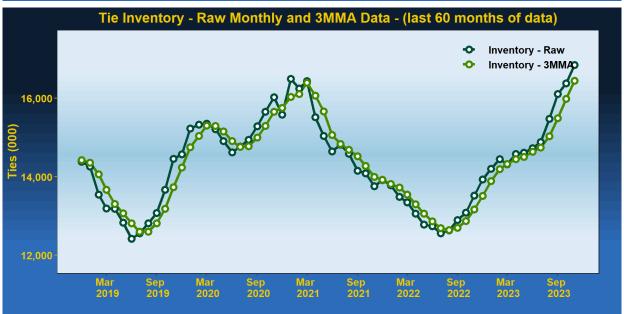
The following graph tells the same story as the graph above, just the ratio is reversed - Production-to-Sales Ratio.

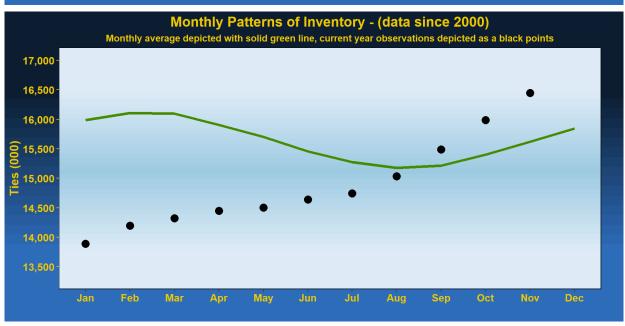


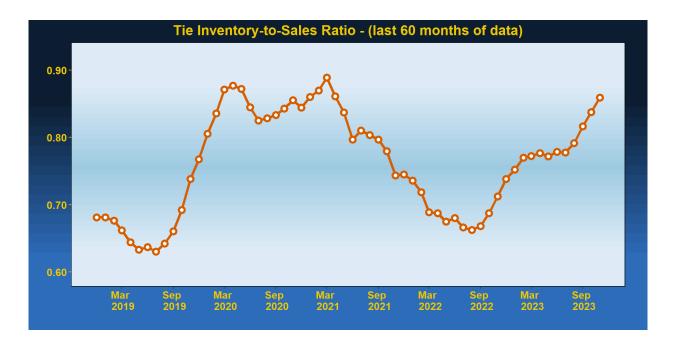




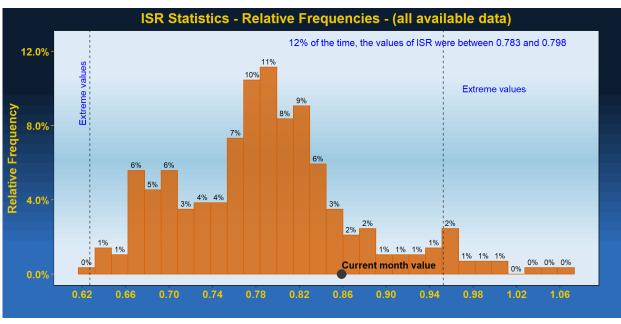








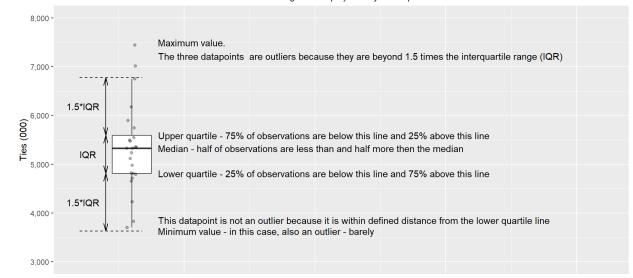
Inventory-to-Sales Ratio (ISR) histogram of relative frequencies shows the monthly ISR data distribution and the black point represents the value for the current reporting month.



## **Appendix**

#### Box Plot Explained

Underluing data displayed as 'jittered' points



### Histogram of Relative Frequencies Explained

